

# **REQUEST FOR EXPRESSIONS OF INTEREST CONSULTING SERVICES – INDIVIDUAL CONSULTANT**

**Republic of Serbia**

**Serbia Accelerating Innovation and Growth Entrepreneurship (SAIGE)**

**Project ID No. P170185**

**Assignment Title:**

- **TT consultant for RDI , Reference No. SER-SAIGE-IC-CS-24-57**

Serbia has received a loan from the World Bank (Bank), through the “Serbia Accelerating Innovation and Growth Entrepreneurship Project” (Project), to contribute to the country’s growth and competitiveness by improving (i) relevance and excellence of scientific research and (ii) innovative entrepreneurship and access to finance for enterprise growth.

## **Objectives of Engagement:**

The objective of the Consultant’s engagement is to support and help streamline Technology transfer (TT) related activities in RDIs in line with RDI transformation plans.

Therefore, specific expertise in TT is needed in order to support RDI in establishing an operational technology transfer office, develop, adopt and apply in practice documentation supporting technology transfer activities and recognize inventions with high potential for commercialization, develop IP and commercialization strategy and initiate activities towards supporting initiatives in technology transfer.

## **Scope of work:**

Following are the specific tasks and responsibilities of the TT Consultant:

- Mentor individual team members of RDIs in technology transfer topics specific to their institution, where possible;
- Identify specific areas of strengths and weaknesses of the RDIs with respect to technology transfer and knowledge transfer, and recommend practical next steps as part of each RDI’s transformation plan;
- Depending on the needs of individual RDIs, design and deliver capacity-building training and workshops;
- Business analysis of projects (IPR, technological, legal, financial, operational, market, strategic), preparations and analysis of projects and business plans;
- Support RDIs in finding and identifying potential projects and investments, development of marketing materials, project profiles and investment studies;
- Monitoring trends and developments in new technology markets;
- Support RDIs in networking within the innovation, start-up and entrepreneurial community, as well as maintaining relationships with potential and existing clients;

- Guide RDIs in the establishment and updating of a database of potential investments and internal documentation;
- Assist management and teams of RDIs in transaction-level work, and identifying international partners or partner institutions specific to their needs, where possible;
- Prepare or provide inputs for documents, reports, presentations and other materials related to the work above, as needed and mutually agreed with the Project Manager.

Participate in online and in-person meetings and events with client representatives and the World Bank team. The Consultant will conduct the work in line with the relevant Project documents including the Project Appraisal Document (PAD), and RDI Transformation Operations Manual.

The Consultant will conduct his/her work in the form of joint trainings and workshops for all RDIs participating in a transformation process and individually with up to 18 RDIs on-site in RDI premises and remotely as needed.

The Client will provide access to RDI transformation plans and other relevant documents.

**Required qualifications:**

- Bachelors education, economic, business or preferably technical direction;
- Min five years of relevant professional experience in similar positions;
- Strong background in technology transfer;
- Knowledge of professional trends in innovation;
- Creative, open-minded (thinking “out of the box”);
- Expressed analytical and organizational skills and ability to think strategically;
- Experience in Serbia and/or region;
- Experience in engagement within international projects;
- Excellent communication, presentation, and teamwork skills;
- High computer literacy and advanced use of MS Office tools;
- Excellent spoken and written English.

The Central Fiduciary Unit (CFU) of the Ministry of Finance now invites eligible Consultants to indicate their interest in providing the Services. Interested Consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services.

The evaluation criteria for the assignment:

- General experience ( 40 Points)
- Specific Experience relevant to the Assignment ( 60 Points)

The attention of interested Consultants is drawn to paragraph 3.14, 3.16 and 3.17 of the ***World Bank’s Procurement Regulations for IPF Borrowers – Procurement in Investment Project Financing Goods, Works, Non-Consulting and Consulting Services (July 2016, revised November 2017, August 2018 and November 2020)*** (“the Regulations”) setting forth the World Bank’s policy on conflict of interest.

A Consultant will be selected in accordance with the *Open Competitive Selection of Individual Consultants* as set out in the Regulations.

Further information can be obtained at the address below during office hours 09:00 to 15:00 hours.

Expressions of interest in English language must be delivered in a written form to the email below, by **April 12, 2024, 12:00 hours, noon**, local time. Interested consultants must provide **Cover Letter (name and reference number of the assignment to be indicated in the email)** and **CV** representing description of similar assignments, experience in similar conditions and availability of appropriate skills (**scanned diplomas to be sent with CV**).

<b>Contact:</b>	<b>E-mail:</b>	<b>Address:</b>
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